

+

Developing  
the Future



Since 1961

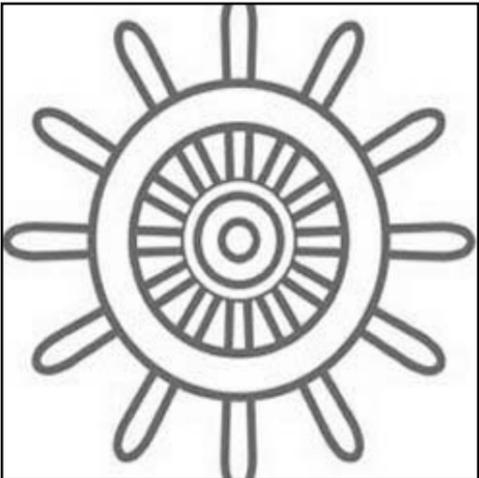
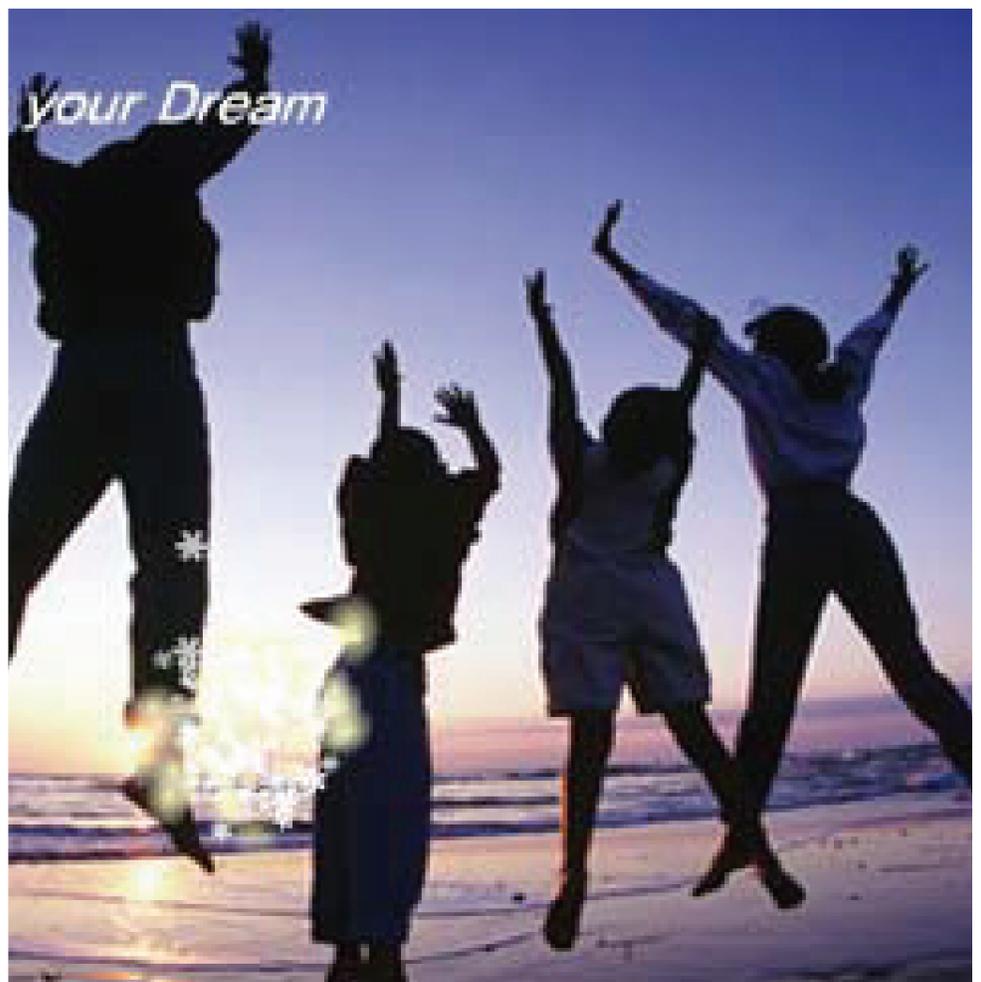
+

THE BEST  
SHIP MANAGEMENT

The Best Leader of Ship Management Since 1961



HAS MANAGEMENT CO., LTD.



+

## CONTENTS

CEO's Message	3P
History	4P
Organization	5P
Business	
-Crew Management & Training	6P
-Safety Management	8P
-Technical Management	10P
-New building Management	11P
-SIRE Vetting / CDI Inspection	12P
-OCIMF TMSA	13P
-New Project	14P
Vessel Fleet	15P
Contact Point	18P

# CEO's Message



Heung-Man Lee  
President HAS Management

"Company with 情(Affection)&未來(Future)"

Thank you for your interest in HAS Management.

Established in October 2007, HAS Management was separated from Heung-A Shipping which had started its business with full container services and chemical tanker services since 1961.

Specialized Ship Management Company, HAS Management has given our clients Total Ship Management Services to meet clients requirement with accumulated technology of Heung-A Shipping. Besides, We have a great conceit regarding the management of chemical tanker.

We will create value for customer satisfaction and manage under points of view of customer.

I would like to thank all of our customers for the ongoing support and encouragement.

HAS Management Co., Ltd.  
President & CEO Heung-Man Lee

# History

- Name : HAS Management Co., Ltd.
- Established : OCT. 01, 2007
- CEO : Lee, Heung-Man
- Contact : (Tel) +82-51-460-5000 (Rep.) (Fax) +82-51-460-5088
- Address : 14F, STX-Panocean Bldg., 83-5, 4-Ga, Jungang-dong, Jung-Gu, Busan, Korea
- Organization : 40 persons
- Services : Crew Management, Safety Management, Crew Training, New Building Supervision, SIRE Vetting & CDI inspection, OCIMF TMSA, ISO & ISM Consulting



## 1960' - 1970'

- 1961.12 Heung-A Shipping Co., Ltd. Founded by Mr. J.K. Yoon  
Commenced Korea/Japan Conventional Liner Service
- 1973.11 Commenced Korea/Japan Container Liner Service
- 1976.03 Commenced Chemical Tanker Service between Korea and Japan (MT Yeosu Pioneer)
- 1978.01 Commenced Korea/SE Asia Container Liner Service

## 1980' - 1990'

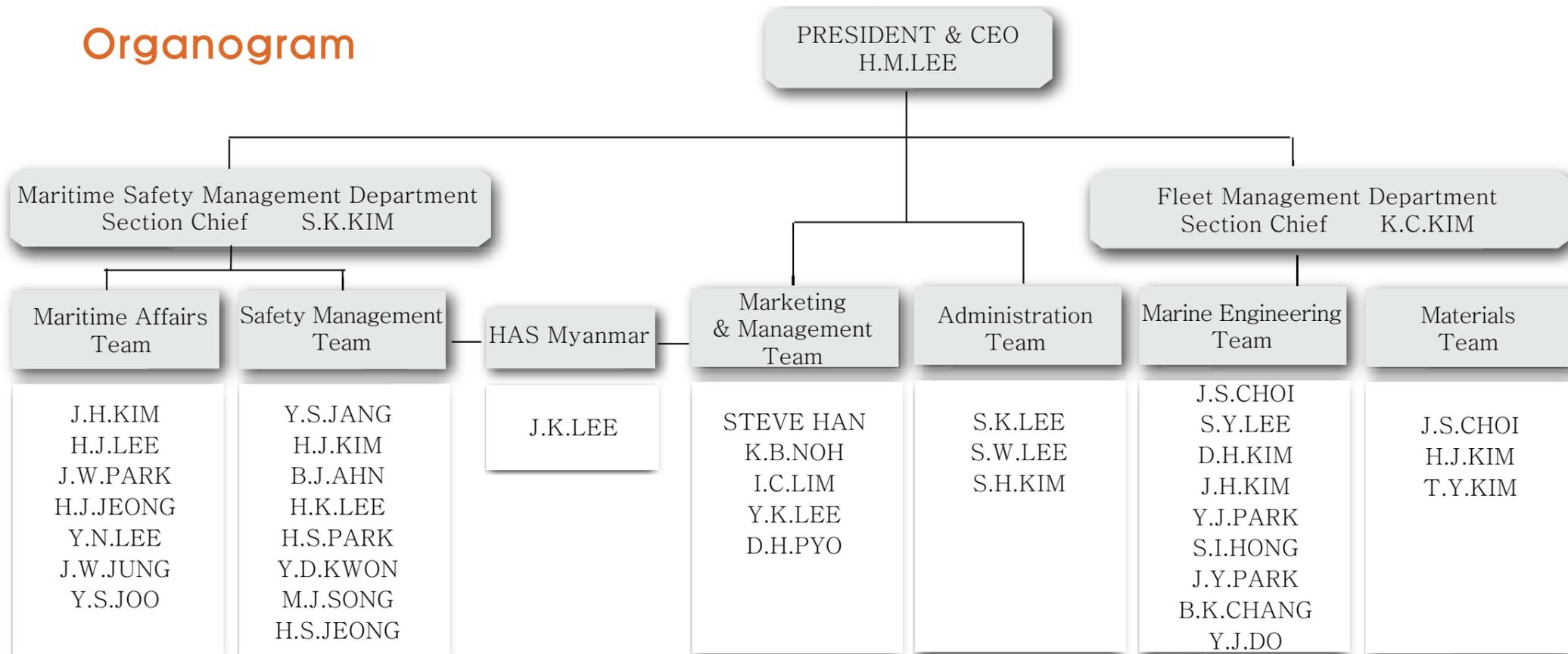
- 1992.02 Open Osaka Office in Yamane Shipping (Dispatch Superintendents)
- 1996.06 Accredited ISM Code & ISO 9002
- 1998.02 Accredited ISM Code for All Fleet Vessels

## 2000'

- 1999.11 ~ 2002.11 Delivered three new building vessels(DWT 3,500, Oil/Chemical, IMO II, All Sus) at Hitachi Shipyard
- 2000.04~ 2005.10 Delivered three new building vessels(DWT 1,200, Oil/Chemical, IMO II, All Sus) at Sasaki Shipyard
- 2002.02 Established Passenger Ferry Service Company "Qin-In Ferry Co., Ltd."(Incheon, Korea ↔ Qinhuangdao, China)
- 2003.07 Accredited ISO 9001
- 2004.12 Established Ferry Service Company "C-K Ferry Co., Ltd."(Incheon, Korea ↔ Lianyungang, China)
- 2005.01 Established Safety Countermeasures Division in Heung-A Shipping (Established Safety Management Team)
- 2007.09 Safety Countermeasures Division was separated from Heung-A Shipping  
Contracted the Ship Management of Heung-A Fleet (31 vessels)
- 2007.10 Founded Specialized Ship Management Company HAS Management Co., Ltd.
- 2007.11 Contracted the management of Ro-Ro Passenger Cargo ship, DWT 14,991
- 2008.04 Supervising new building three vessels (DWT 12,000, Oil/Chemical Tanker)  
Supervising new building two vessels (DWT 6,000 T, Oil/Chemical Tanker)
- 2009.05 Crew management Contract for DWT 19,300, 3 vessels(RORO PCTC) and 2 vessels(G/C) of Songwon
- 2010.01 Crew management Contract for DWT 8,600, 1 vessel(G/C) of Songwon Enterprise
- .07 Accredited ISO 14001(Environment Management) & OHSAS 18001(Health Management)
- .08 Delivered a New Building Vessel (DWT 11,500, Oil/Chemical, IMO II, All Sus) at Sasaki Shipyard
- 2011.03 Delivered Bulk Carrier (DWT 32,395, Log/Bulk)
- 2011.06 ~ 2011.09 Management Contract for DWT 12,922, 4 vessel(Oil&Chemical Tanker) of Dong-A Tanker Co., Ltd.
- 2011.09 Management Contract for DWT 13,482, 2 vessel(Oil&Chemical Tanker) of Hanjin Overseas Pte., Ltd.
- 2011.12 Established of HAS MYANMAR BRANCH in manning agent of Myanmar crews
- 2012.08 Accredited ISO 28000(Security Management)

# Organization

## Organogram



## Organization Profile (Total 40 persons)

President & CEO	Mr. H.M.Lee (Korea Maritime University 33rd)
Administration Team	Leader Superintendent Mr. S.K.Lee (Dong Eui University) Mr. S.W.Lee (Pukyong National University) Ms. S.H.Kim , Ms. J.H.JEON
Marketing & Management Team	Leader Superintendent Mr. Steve Han (Korea Maritime University 44th) Mr. K.B.Noh (Ulsan College / Chemistry) Mr. I.C.Lim (Mokpo Maritime University 50th) Ms. Y.K.Lee (Korea Maritime University / Maritime Law) Ms. D.H.PYO
Maritime Safety Management Department	Section Chief Mr. S.K.Kim (Korea Maritime University 39th)
	Marine Affairs Team Leader Superintendent Mr. J.H.Kim (Kyeong Sang University 60th) Mr. H.J.Lee (Korea Maritime University 51st) Mr. J.W.Park (Yeosu University 76th) Mr. H.J.Jeong (Korea Maritime University 54th) Mr. Y.N.Lee (Mokpo Maritime University 50th) Mr. J.W.JUNG (Yeosu University 83rd) Chief Ms. Y.S.Joo
	Safety Management Team Leader Superintendent Mr. Y.S.Jang (Korea Maritime University 48th) Mr. H.J.Kim (Korea Maritime University 51st) Mr. H.S.Park (Korea Maritime University 54th) Mr. B.J.Ahn (Korea Maritime University 56th) Mr. H.K.Lee (Mokpo Mritime University 49th) Mr. Y.D.Kwon (Korea Maritime University 57th) Mr. M.S.Song (Korea Maritime University 57th) Mr. H.S.Jeong (Yeosu University 82nd)
Fleet Management Department	Section Chief Mr. K.C.Kim (Korea Maritime University 40th)
	Marine Engineering Team Leader Superintendent Mr. J.S.Choi (Korea Maritime University 45th) Mr. S.Y.Lee (Korea Maritime University 47th) Mr. D.H.Kim (Korea Maritime University 49th) Mr. J.H.Kim (Korea Maritime University 50th) Mr. Y.J.Park (Mokpo Maritime University 42th) Mr. S.I.Hong (Korea Maritime University 53rd) Mr. J.W.PARK (Korea Maritime University 53rd) Mr. B.K.Jang (Korea Maritime University 57th) Chief Ms. Y.J.Do
	Material Team Leader Superintendent Mr. J.S.Choi (Korea Maritime University 45th) Mr. H.J.Kim (Korea Maritime University 53rd) Mr. T.Y.Kim (Korea Maritime University 54th)

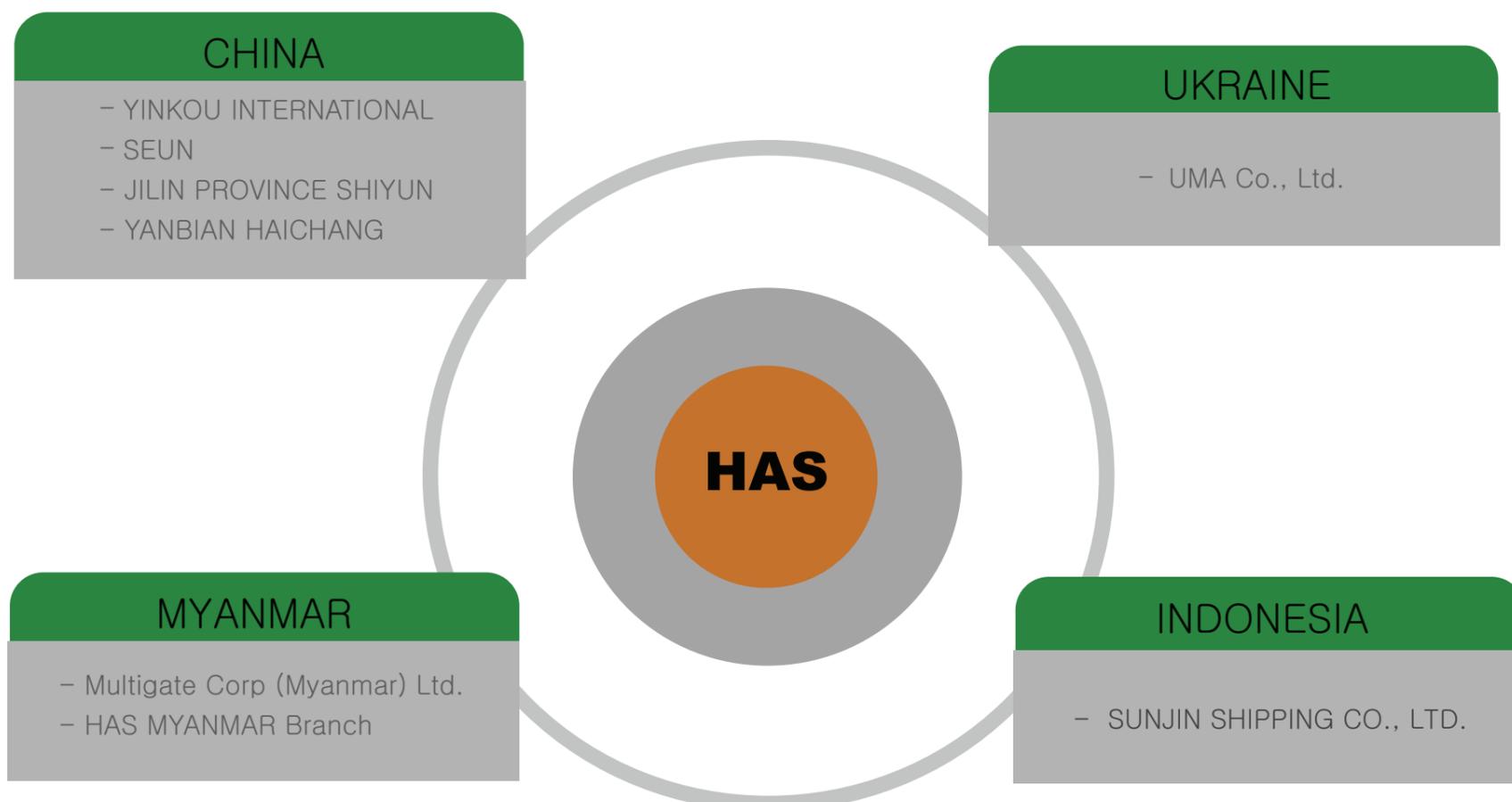
# Business... Crew Management & Training



## Crew Management Policy

- 1) Dispatch qualified crews for complimenting company's safety & quality policy
- 2) Crew's Satisfaction
- 3) Crew's good health
- 4) Promotion of crew's welfare
- 5) Payment the school expenses for children of crews

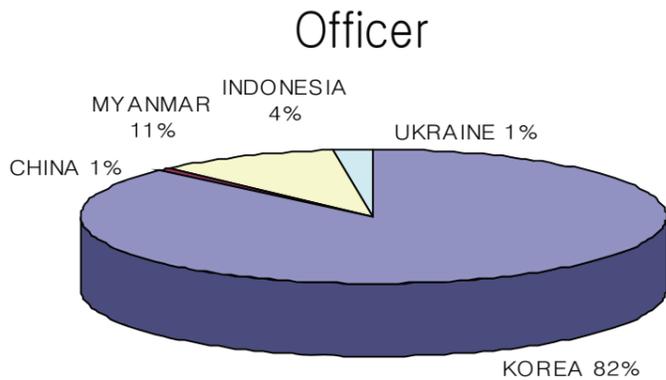
## Diagram for Crew Employee



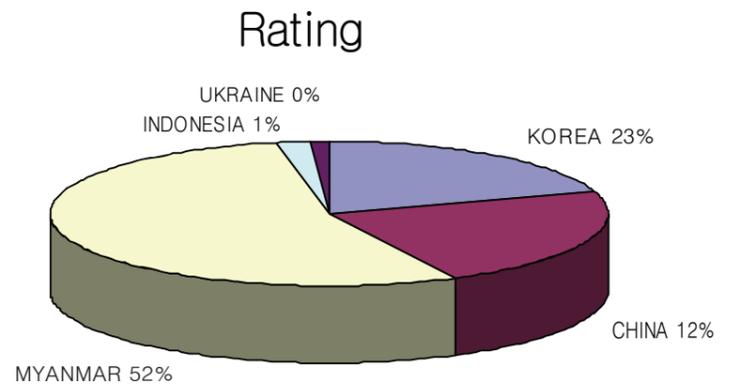
## Crew Management & Training

### Composition of Crew Employee

( Crews : 703 persons on NOV. 2011, Except 64 crews of waiting )



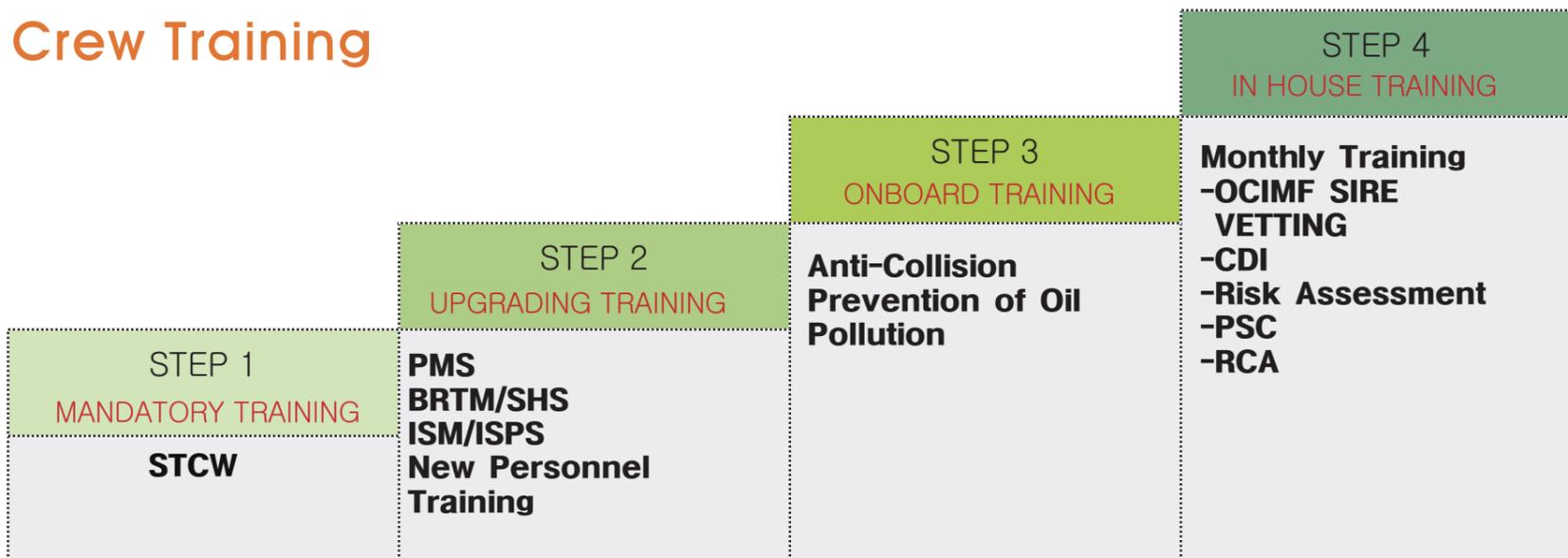
■ KOREA  
■ CHINA  
■ MYANMAR  
■ INDONESIA  
■ UKRAINE



MYANMAR

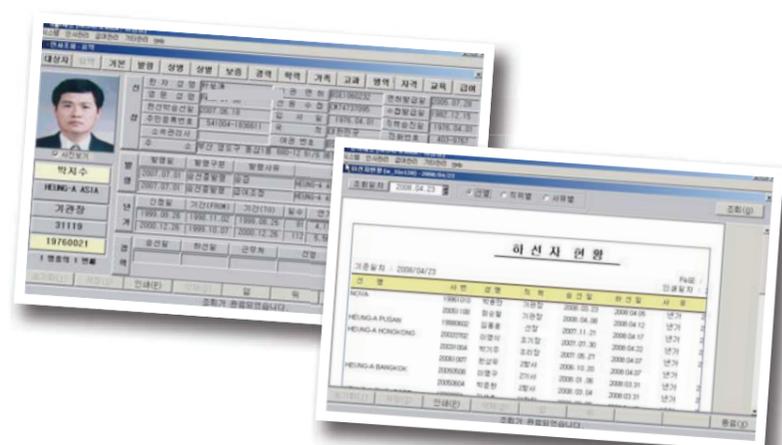
RANK	KOREA	CHINA	MYANMAR	INDONESIA	UKRAINE	TOTAL
Officer	252	1	35	15	3	306
Rating	95	51	249	2	0	397
Total	347	52	284	17	3	703

### Crew Training



### Crew Management

- 1) Payroll, allowance
- 2) Crew competence
- 3) Training and health
- 4) Crew career
- 5) Crew performance appraisal
- 6) Embarkation/Disembarkation





## Safety Management

### Emergency Response



## GOOD PRACTICE

### ACCESS/HAZARD MARKINGS

NUMBER 8



#### GOOD PRACTICE

- Well-marked hazards
- Access routes highlighted

#### BAD PRACTICE

- Hazards not marked
- Access routes not marked



When it is dark, the weather bad, or you are unfamiliar with the ship, access/hazard markings help you get around.



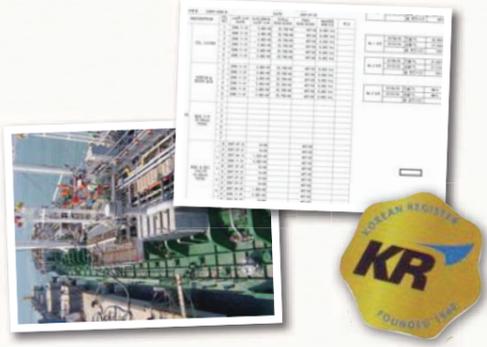
It's your ship and equipment – look after them and they will look after you

Safety Management Team, HAS Management Co., Ltd.  
Tel: +82 51 460 5040~7 Fax: +82 51 460 5088 Email: safety@has-m.co.kr



### Safety Campaign





WE DEVELOP THE FUTURE.



### TECHNICAL MANAGEMENT SYSTEM

HAS will make a way for the ahead technology of the world.

The Best Leader of Ship Management  
Since 1961

- Fuel Management
- Supply Management
- Repair Management
- Dock Management
- Cost Management
- Class Survey Management
- PMS Management
- PSC Management



Supply, Consumption Monitoring F.O. L.O Supply Program per Fuel Typ



ENG Part PMS Program.

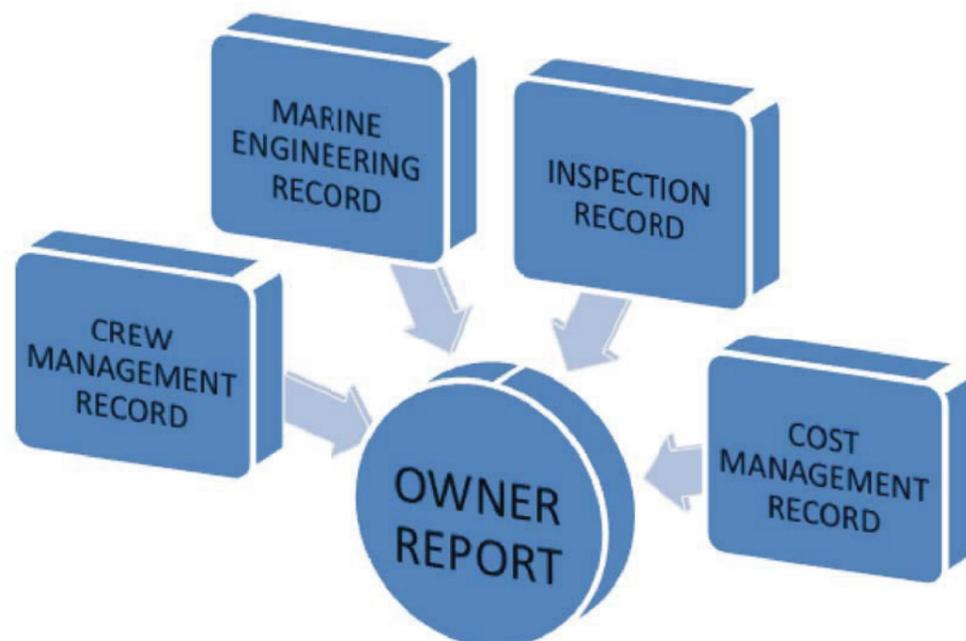
Vessel Scheduling Management Program



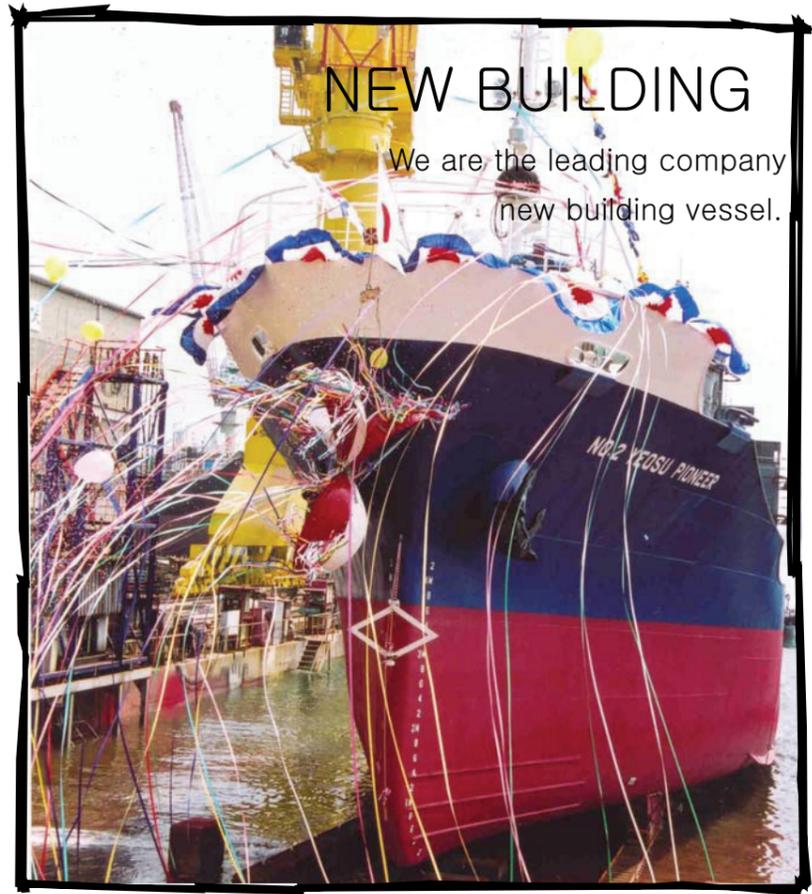
MACHINERY HISTORY RECORD Program.

INVENTORY Management Program

### Annual Record for



## New Building Management



### New Built Vessel (Oil/Chemical Tanker)

NO	VESSEL NAME	DELIVERY	SIZE(DWT)	BUILDER	TYPE
1	Green Pioneer	1999.11 ~2000.11	3,497	HITACHI Shipyard / Japan	IMOII/All SUS
2	No.2 Green Pioneer		3,497		
3	No.3 Green Pioneer		4,052		
4	Yeosu Pioneer	2000.04 ~ 2005.10	890	SASAKI Shipyard / Japan	IMOII/All SUS
5	No.2 Yeosu Pioneer				
6	No.3 Yeosu Pioneer				
7	Heung-A Pioneer	2008. 08	12,000	NOKBONG Shipyard / Korea	IMOII/All SUS
8	No.2 Heung-A Pioneer	2008. 11	12,000		
9	No.3 Heung-A Pioneer	2009. 03	12,000		
10	Hongkong Pioneer	2009. 08	6,500	PHARUNG Shipyard / Vietnam	IMOII/MARINE LINE COATING
11	Golden Pioneer	2010. 08	11,500	SASAKI Shipyard / Japan	IMOII/All SUS

### Re-Built Vessel (Passenger Ship)

NO	VESSEL NAME	DELIVERY	SIZE(DWT)	BUILDER	TYPE
1	C-K STAR	2008.09 ~ 2008.11	14,991 (Passenger : 728 P)	ONOMICHI Shipyard / Japan	RO-RO PASSENGER CARGO SHIP

## SIRE Vetting

## / CDI Inspection

**MAJOR / CDI**

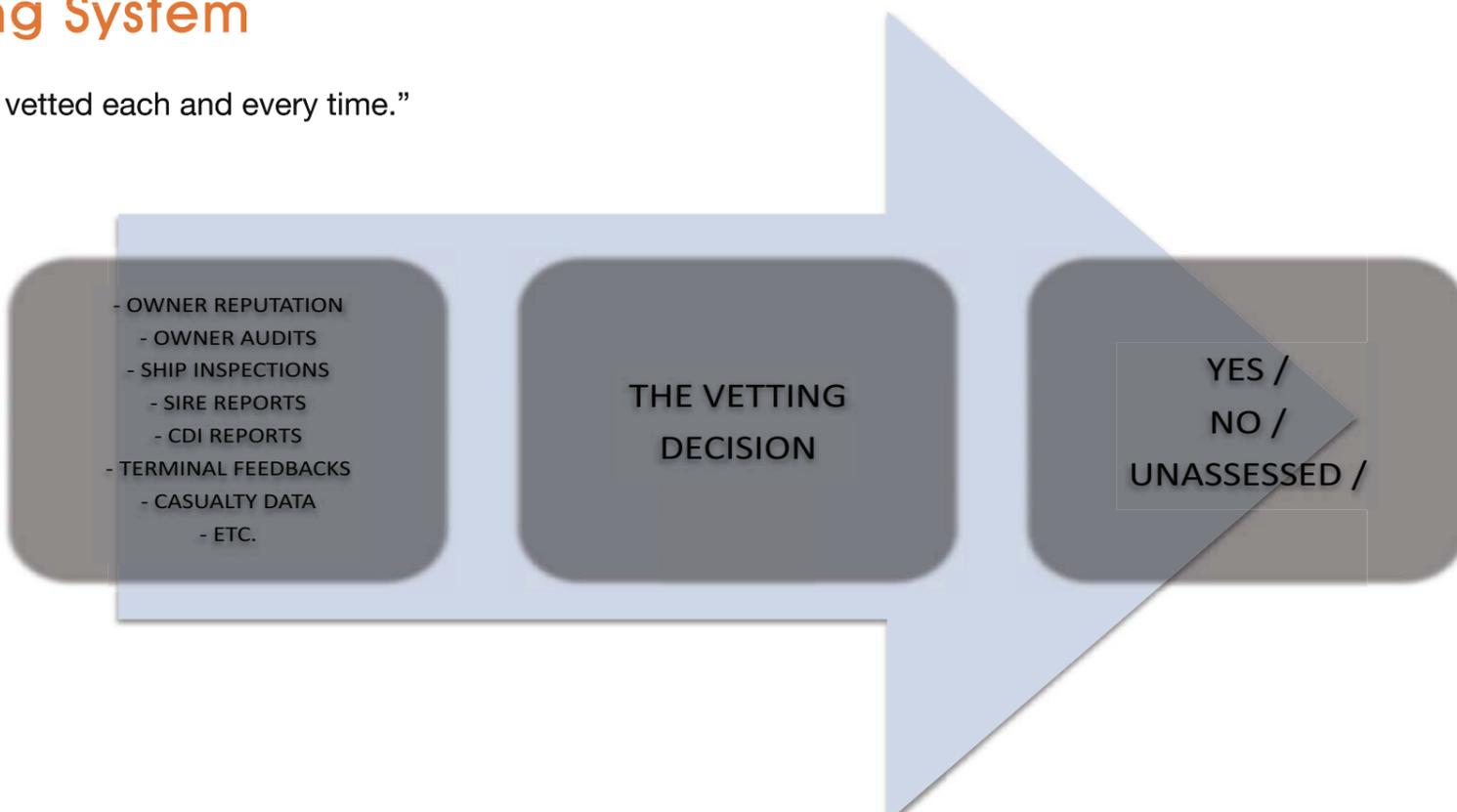
We specialize in managing Oil/ Chemical Tankers.  
DEVELOP THE FUTURE

**“HAS’s Approval Status for SIRE / CDI Inspection”**

- Since 1996, Started SIRE Vetting inspection
- Since 2000, Started CDI inspection, first time in Korea
- Present, Approved by Shell, Exxon-Mobil, BP, INEOS, IDEMITSU, PETRONAS, CDI

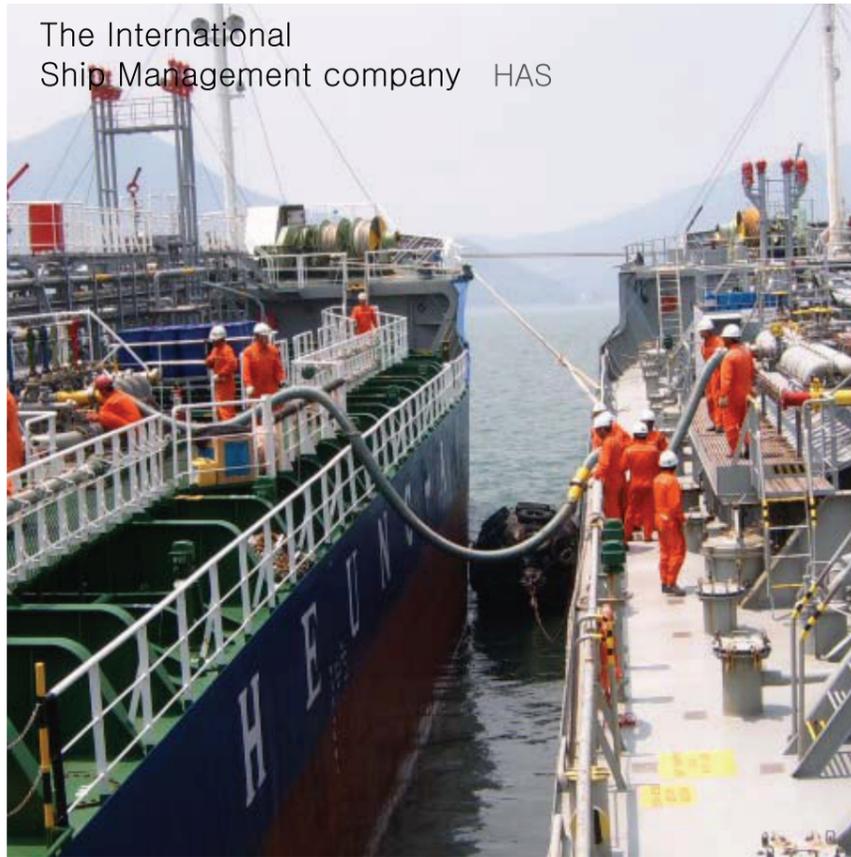
## Vetting System

“ Vessel is vetted each and every time.”



# Business...

## OCIMF TMSA



### TMSA

(Tanker Management and Self Assessment)

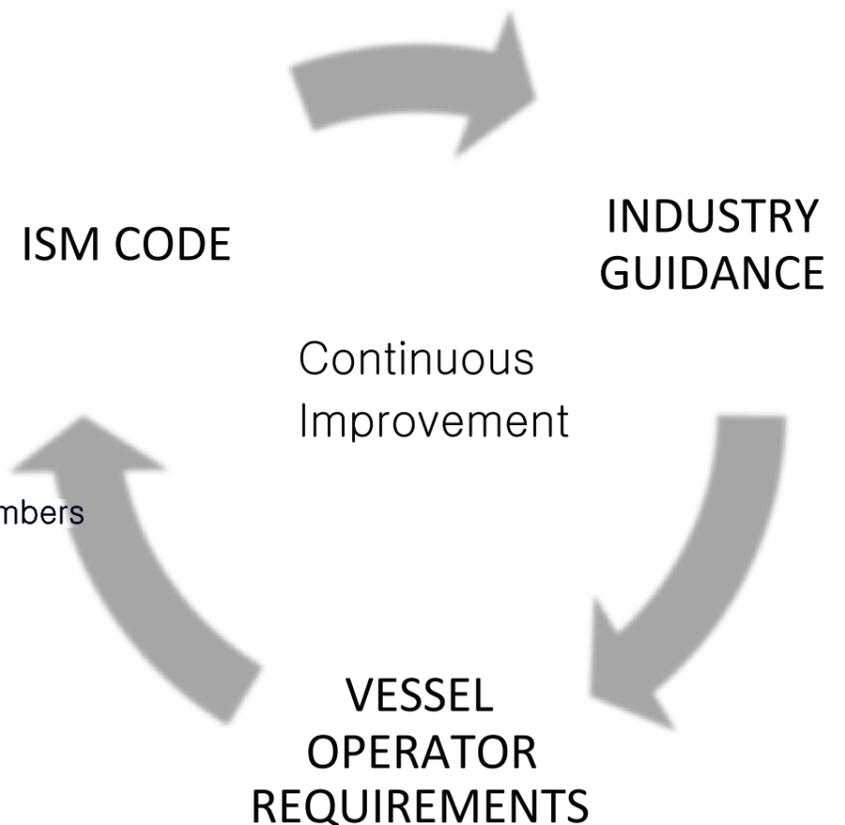
The TMSA programme offers a standard framework for assessment of a ship operator's management system. The TMSA was adopted from June, 2006.

### Key Components of TMSA

1. ISM CODE
2. INDUSTRY GUIDANCE
  - ISO 9000 (Quality Management)
  - ISO 14001 (Environment Management)
  - OHSAS 18001 (Health Management)
  - ISO 28000(Security Management)
- 3.Vessel Operator Requirements
  - Management of shore-based personnel, Leadership and Accountability
  - Risk Assessment, Root-Causes Assessment
  - Management of Change

### Status of HAS TMSA

- 2005. 12 Completed TMSA element and submitted to OCIMF members
- 2006. 01 TMSA audited by BP
- 2006. 08 TMSA Follow-up audited by BP
- 2007. 05 TMSA audited by IMT (ExxonMobil)
- 2008. 11 TMSA audited by Exxon-Mobil
- 2009. 01 TMSA audited by SHELL
- 2009. 06 TMSA audited by Chevron
- 2009. 10 TMSA audited by BP
- 2010. 02 TMSA Follow-up audited by SHELL
- 2010. 06 TMSA Follow-up audited by BP
- 2010. 06 TMSA was audited by IMT(Exxon Mobil)
- 2010. 10 Surveillance Visited by SHELL
- 2010. 11 Submitted TMSA II to OCIMF members
- 2011. 07 Surveillance Audited by SHELL



## New Project

### HAS MYANMAR Branch



### Establishment of HAS Myanmar

(HAS Management Co., Ltd. Myanmar Branch)

Stable Supply of Excellent Myanmar Crews.

HAS Myanmar was founded on DEC. 01, 2011. We have devoted ourselves to supply of well qualified seafarers and their effective management to serve our customer.

### SHELL LUB. OIL SUPPLY

THE BEST  
SHELL LUB. OIL SUPPLY COMPANY



### Lub Oil Supply Agent

(Agent of Hankook Shell Oil Co., Ltd.)

Stable & Efficient Supply System

HAS contracted with "Hankook Shell Oil Co., Ltd" about L.O supply agent, and supply the best quality & competitive price L.O to other shipping company. As you know, "Hankkok Shell" is a specialist lubricants company which manufactures, makets and exports Shell L.O and greases in South Korea.

# Vessel Fleet

## CONTAINER ( 15 vessels )

VESSEL NAME	DWT	CAPACITY (TEU)	POWER (KW)	DELIVERY	FLAG	CLASS	OWNER
NOVA	3,724	204	2,220	91.06.28	KOREA	KR	HEUNG-A SHIPPING
GLOBAL NUBIRA	4,900	320	2,846	98.01.20	KOREA	KR	HEUNG-A SHIPPING
HEUNG-A PUSAN	3,795	303	2,188	91.05.08	KOREA	KR	HEUNG-A SHIPPING
HEUNG-A HONGKONG	10,354	653	6,656	95.07.31	KOREA	KR	HEUNG-A SHIPPING
HEUNG-A BANGKOK	10,354	653	6,387	95.12.07	KOREA	KR	HEUNG-A SHIPPING
HEUNG-A SINGAPORE	10,354	653	6,656	96.05.21	PANAMA	KR	HEUNG-A SHIPPING
HEUNG-A ULSAN	7,040	420	3,883	96.08.05	KOREA	KR	HEUNG-A SHIPPING
HEUNG-A TOKYO	7,038	420	3,883	96.09.19	KOREA	KR	HEUNG-A SHIPPING
HEUNG-A MANILA	10,322	653	6,656	97.06.04	PANAMA	KR	HEUNG-A SHIPPING
HEUNG-A JAKARTA	10,299	654	6,656	97.11.12	PANAMA	KR	HEUNG-A SHIPPING
HEUNG-A DRAGON	18,181	1,032	9,981	98.09.14	PANAMA	KR	HEUNG-A SHIPPING
HEUNG-A ASIA	18,197	1,033	9,981	98.07.01	PANAMA	KR	HEUNG-A SHIPPING
GREEN ACE	18,327	1,740	15,820	2005	MALTA	DNV	HEUNG-A SHIPPING
HEUNG-A GREEN	18,327	1,740	15,820	2005	MALTA	DNV	HEUNG-A SHIPPING
HEUNG-A VENUS	18,067	1,032	11,440	2002	PANAMA	KR	HEUNG-A SHIPPING

## OIL/CHEMICAL ( 12 vessels )

VESSEL NAME	DWT	CAPACITY (M <sup>3</sup> )	POWER (KW)	DELIVERY	FLAG	CLASS	OWNER
ORIENT PIONEER	6,602	8,042	3,088	98.2.25	KOREA	KR	HEUNG-A SHIPPING
YEOSU PIONEER	1,238	1,434	1,176	00.06.15	PANAMA	KR	HEUNG-A SHIPPING
NO.2 YEOSU PIONEER	1,228	1,434	1,176	05.09.06	PANAMA	KR	HEUNG-A SHIPPING
NO.3 YEOSU PIONEER	1,228	1,434	1,176	05.10.31	PANAMA	KR	HEUNG-A SHIPPING
GREEN PIONEER	3,497	3,918	2,427	00.05.31	PANAMA	KR	HEUNG-A SHIPPING
NO.2 GREEN PIONEER	3,497	3,918	2,427	02.08.10	PANAMA	KR	HEUNG-A SHIPPING
NO.3 GREEN PIONEER	4,052	4,032	2,574	03.05.30	PANAMA	KR	HEUNG-A SHIPPING
HEUNG-A PIONEER	12,389	13,521	4,457	08.07.31	KOREA	KR	HEUNG-A SHIPPING
NO.2 HEUNG-A PIONEER	12,335	13,521	4,457	08.11.12	KOREA	KR	HEUNG-A SHIPPING
NO.3 HEUNG-A PIONEER	12,395	13,521	4,457	09.03.02	HONGKONG	KR	HEUNG-A SHIPPING
HONGKONG PIONEER	6,524	7,711	2,942	2009.08	PANAMA	KR	HEUNG-A SHIPPING
GOLDEN PIONEER	11,500	12,518	4,440	2010.08	PANAMA	KR	HEUNG-A SHIPPING

# Vessel Fleet

## OIL&CHEMICAL ( 5 vessels )

VESSEL NAME	DWT	CAPACITY (M <sup>3</sup> )	POWER (KW)	DELIVERY	FLAG	CLASS	OWNER
NAMHAE PIONEER 2	2,999	1,520	2,059	91.09.17	PANAMA	NK	YAMANE SHIPPING
MT.DONG-A IRIS	12,922	13,964	4,400	09.03.30	PANAMA	KR	DONG-A TANKER
MT.DONG-A CALYPSO	12,922	13,964	4,400	09.05.29	PANAMA	KR	DONG-A TANKER
MT.DONG-A PENEUS	12,877	13,986	4,400	09.09.30	MARSHALL ISLANDS	KR	DONG-A TANKER
MT.DONG-A TYCHE	12,886	13,986	4,400	09.06.05	MARSHALL ISLANDS	KR	DONG-A TANKER

## RO-RO PASSENGER ( 1 vessel )

VESSEL NAME	TONAGE	CAPACITY (TEU,Passenger)	POWER (KW)	DELIVERY	FLAG	CLASS	OWNER
C-K STAR	14,991	192 TEU / 728 P	19,400	89.01.05	KOREA	KR	CK FERRY

## RO-RO G/C (PCTC) ( 3 vessels )

VESSEL NAME	POWER(KW)	GRT	DELIVERY	FLAG	CLASS	OWNER
ORIENTAL DESIRE	7,592	19,385	1985/2007	PANAMA	KR	SONGWON PCS
ORIENTAL CROWN	7,592	19,385	1985/2007	PANAMA	KR	SONGWON PCS
ORIENTAL ELF	7,592	21,376	1986/2008	PANAMA	KR	SONGWON PCS

## GENERAL CARGO ( 1 vessel )

VESSEL NAME	POWER(KW)	GRT	DELIVERY	FLAG	CLASS	OWNER
ORIENTAL AMBER	3,883	8,579	1997	KOREA	KR	SONGWON ENTERPRISE

## BULK ( 1 vessel )

VESSEL NAME	POWER(KW)	GRT	DELIVERY	FLAG	CLASS	OWNER
ORIENTAL FINDER	6,620	20,212	2003	PANAMA	KR	SONGWON PCS

# Contact Us

## HAS MANAGEMENT



ADD : (600-816) 14F, STX-Panocean Bldg., 83-5, 4-Ga, Jungang-dong, Jung-Gu, Busan, Korea  
 Tel) +82-51-460-5070 Fax) +82-51-460-5088 E-mail) [domain@has-m.co.kr](mailto:domain@has-m.co.kr)

DEPT.	PIC.	E-MAIL	TEL.
President & CEO	Mr. H.M. Lee	<a href="mailto:hmllee@has-m.co.kr">hmllee@has-m.co.kr</a>	051)460-5005
Section Chief of Maritime Safety Management Department	Mr. S.K. KIM	<a href="mailto:skkim@has-m.co.kr">skkim@has-m.co.kr</a>	051)460-5007
Section Chief of Fleet Management Department	Mr. K.C. KIM	<a href="mailto:kckim@has-m.co.kr">kckim@has-m.co.kr</a>	051)460-5009
Administration Team	Team Leader, Mr. S.K. Lee	<a href="mailto:admin@has-m.co.kr">admin@has-m.co.kr</a>	051)460-5010
Marketing&Management Team	Team Leader, Mr. Steve Han	<a href="mailto:marketing@has-m.co.kr">marketing@has-m.co.kr</a>	051)460-5070
Safety Management Team	Team Leader, Mr. Y.S. Jang	<a href="mailto:safety@has-m.co.kr">safety@has-m.co.kr</a>	051)460-5040
Marine Engineering Team	Team Leader, Mr. J.S. Choi	<a href="mailto:engine@has-m.co.kr">engine@has-m.co.kr</a>	051)460-5030
Maritime Affairs Team	Team Leader, Mr. J.H. Kim	<a href="mailto:marine@has-m.co.kr">marine@has-m.co.kr</a>	051)460-5050

 HAS Management Co., Ltd.

[www.has-m.co.kr](http://www.has-m.co.kr)